



# Q4 National Group Buys

Limited-time, value-added offerings

vizient®

# National Group Buys Program

Vizient's National Group Buys offer limited-time opportunities for members to realize **substantial savings and enhanced contract value** with:

- Select products and services
- 90-day promotion
- Participating suppliers providing enhanced value
- Only contracted suppliers and products

## Members that can negotiate better pricing:

- Negotiate during an active group buys period
- Gain a better starting point through Vizient
- Get additional value that typically can't be locally negotiated
- Get additional admin fees – **cannot** be negotiated by members

## Group buys value

When members combine purchasing volume, we can offer **significant value-added benefits** on top of our market-leading contract pricing. Group buys offers members savings and extended value on planned purchases with:



Pricing advantages



Product and service upgrades



Extended terms and conditions

# Q4 National Group Buys

Offers available  
**October 1**  
through  
**December 31**

## Get additional contract value and save on **more than 40 products**

Realize substantial savings and enhanced value from participating suppliers on select contracted offerings in these categories:

- Capital assets
- Diagnostic imaging
- Business Products
- Laboratory
- Pharmacy
- Services
- Vizient Food Program

### Value-added benefits

Contracted suppliers may provide these value-added offers during an active group buys period:

Price savings		Incremental member returns	
Service discounts	Extended warranties	Upgrade value	Free installation
Special financing	Flexible delivery dates	Free shipping	Biomed training

# Featured categories

Members can save up to \$551K off contract pricing across **capital** and **imaging** categories.



# Q4 National Group Buys

## Featured categories

Supplier	Product category / Contract no.	Group buys value
Mindray	Anesthesia machines (CE2513)	Savings off contract
Philips Healthcare	Cardiac/Vascular Interventional Systems (XR0312)	Savings off contract
GE Healthcare	CT equipment (XR0321)	Savings off list
GE Healthcare	Radiography/Fluoroscopy – general (XR0380)	Savings off list
Philips Healthcare	Hemodynamic and electrophysiology monitors (CE0352)	Savings off contract
GE Healthcare	Mammography (XR0342)	Savings off list
GE Healthcare	MRI systems (XR0391)	Savings off list
Philips Healthcare	Cardiology equipment – non-invasive (CE2884)	Savings off contract
GE Healthcare	Nuclear medicine (XR0362)	Savings off list
Philips Healthcare	Patient monitoring (CE3035)	Savings off contract
Philips Healthcare	PET/CT systems (XR0352)	Savings off contract
Philips Healthcare	Ultrasound equipment (XR0432)	Savings off contract
Hamilton	Ventilators (CE0334)	Savings off tier



# Additional group buys opportunities



# Q4 National Group Buys

Offers available Oct. 1 through Dec. 31

Supplier	Product category / Contract no.	Group buys value
<b>Business products</b>		
Taylor Healthcare	Document management services – holiday cards (BP0175)	Savings off contract
Office Depot	Office products (BP0011)	Savings off contract
Spectrum Brand (Rayovac)	Batteries (BP0162)	Savings off contract; FUSION SKUs
<b>Capital equipment</b>		
Steris	Defibrillators – external (CE2543)	Savings off contract
Steris	Columns, lights and booms – O.R. (CE2714)	Savings off contract
Philips Healthcare	Defibrillators – external (CE2542)	Savings off contract
Medivators	Endoscope reprocessors – automatic; extension (CE3112)	Savings off tier
Medtrica Solutions	Mattresses and overlays (CE0202)	Savings off contract
Steris	Sterilization – steam (CE2553)	Savings off contract
Steris	Sterilizers – low temperature (CE3102)	Savings off contract
Steris	Surgical tables – O.R. (CE2706)	Savings off contract
Steris	Warming cabinets	Savings off contract

# Q4 National Group Buys

Offers available Oct. 1 through Dec. 31

Supplier	Product category / Contract no.	Group buys value
<b>Food</b>		
General Mills	Batters – frozen (FD1570)	Savings off contract
US Foods	Cakes, cobblers and pies (FD1960)	Savings off contract
General Mills	Cereal – ready-to-eat (FD1580)	Savings off contract
US Foods	Cheesecakes (FD1970)	Savings off contract
General Mills	Dough – biscuit (FD1560)	Savings off contract
US Foods	Foodservice equipment and supplies (FD91220)	Savings off contract
US Foods	Seafood (FD2720)	Savings off tier
US Foods	Waffles and pancakes (FD1980)	Savings off contract
Nestle Waters	Water – bottled (FD0137)	Savings off contract
General Mills	Yogurt – refrigerated (FD1720)	Savings off contract
<b>Imaging</b>		
Philips Healthcare	C-arms (XR0182)	Savings off contract
GE Healthcare	Computed tomography equipment	Savings off contract
Philips Healthcare	PACS (XR0147)	Savings off contract; additional value opportunities



# Q4 National Group Buys

Offers available Oct. 1 through Dec. 31

Supplier	Product category / Contract no.	Group buys value
<b>Imaging (continued)</b>		
Care Stream	Radiography/Fluoroscopy – general (XR0381)	Savings off list
Philips Healthcare	Radiation treatment planning software (XR0330)	Savings off contract
Care Stream	Scanners – CT and mobile; OnSight 3D Extremity System (XR0460)	Savings off contract
<b>Laboratory</b>		
Diagnostica Stago	Coagulation (LB0171)	Fixed price
Novaplus/Medicore	Lancets and heel devices (LB0551)	Savings off contract
<b>Medica/Surgical</b>		
Novaplus/ Performance Health	Rehabilitation products (MS3030)	Savings off contract
<b>Pharmacy</b>		
Kedrion	Blood Plasma – Albumin; extension	Special pricing
Dyanvax	Pharmaceuticals – HEPLISAV-B™ (RX2830)	Savings off product
<b>Services</b>		
Stryker Sustainability Solutions	Medical device reprocessing (SV1222)	Growth rate opportunity - incremental

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For more information, contact the National Group Buys team at [groupbuy@vizientinc.com](mailto:groupbuy@vizientinc.com).

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