



Q1 National Group Buys

Limited-time, value-added offerings

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National Group Buys Program

Vizient's National Group Buys offer limited-time opportunities for members to realize **substantial savings and enhanced contract value** with:

- Select products and services
- 90-day promotion
- Participating suppliers providing enhanced value
- Only contracted suppliers and products

Members that can negotiate better pricing:

- Negotiate during an active group buys period
- Gain a better starting point through Vizient
- Get additional value that typically can't be locally negotiated
- Get additional admin fees – **cannot** be negotiated by members

Group buys value

When members combine purchasing volume, we can offer **significant value-added benefits** on top of our market-leading contract pricing. Group buys offers members savings and extended value on planned purchases with:



Pricing advantages



Product and service upgrades



Extended terms and conditions

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Offers available
Jan. 1
through
March 31

Start the new year with additional contract value and on **more than 20 products**

Realize substantial savings and enhanced value from participating suppliers on select contracted offerings in these categories:

- Capital assets
- Diagnostic imaging
- Facilities management
- Food
- Laboratory
- Medical
- Pharmacy

Value-added benefits

Contracted suppliers may provide these value-added offers during an active group buys period:

Price savings		Incremental member returns	
Service discounts	Extended warranties	Upgrade value	Free installation
Special financing	Flexible delivery dates	Free shipping	Biomed training

Featured supplier

Members can save up to \$982K off contract pricing across **11 capital** and **imaging** categories.



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Featured Supplier

Supplier	Product category / Contract no.	Group buys value
Siemens	C-arms (XR0183)	Savings off contract
Siemens	Cardiovascular imaging systems (XR0313)	Savings off contract
Siemens	Computed tomography equipment (XR0323)	Savings off contract
Siemens	Hemodynamic and electrophysiology monitors (CE0352)	Savings off contract
Siemens	Mammography equipment (XR0344)	Savings off contract
Siemens	MRI systems (XR0394)	Savings off contract
Siemens	Cardiology equipment – non-invasive (CE2884)	Savings off contract
Siemens	Nuclear medicine (XR0363)	Savings off contract
Siemens	PET/CT systems (XR0353)	Savings off contract
Siemens	Radiography/Fluoroscopy equipment (XR0384)	Savings off contract
Siemens	Urology imaging systems (XR0372)	Savings off contract
Siemens	Ultrasound equipment (XR0434)	Savings off contract



Additional group buys opportunities



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Offers available Jan. 1 through March 31

Supplier	Product category / Contract no.	Group buys value
Capital equipment		
Medivators	Endoscope reprocessors (CE3112)	Savings off tier
Medtrica Solutions	Columns, lights and booms – O.R. (CE2714)	Savings off contract
Telehealth Services	Televisions – hospital grade (CE01193)	Savings off list
Facilities management		
Becto Corporation	Housekeeping chemicals (FM0143)	Savings off contract
Food		
Agreenozzi	Foodservice equipment and supplies (FD3060)	Savings off contract
Dannon	Greek yogurt (FD2190)	Savings off contract
US Foods	Bread – frozen (FD2290)	Savings off contract
US Foods	Foodservice equipment and supplies (FD91220)	Savings off contract
US Foods	Pantry food – French toast (FD9031)	Savings off contract
US Foods	Seafood – Mahi Mahi (FD2720)	Savings off contract
US Foods	Belgian waffles (FD1980)	Savings off contract
Whitewave	Dairy (FD9041)	Savings off contract

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Supplier	Product category / Contract no.	Group buys value
Imaging		
Fujifilm	Radiography – digital (XR0386)	Tier 1 – Novaplus pricing
Laboratory		
Siemens Diagnostics	Coagulation (LB0172)	Savings off contract
Medical		
seca	Rehabilitation products (MS6680)	Savings off contract
Pharmacy		
Kedrion	Blood plasma – Albuked (RX0010)	Savings off contract

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For more information, contact the National Group Buys team at groupbuy@vizientinc.com.

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