



ENDORSED SERVICES

GROUP PURCHASING

HEALTHCARE RECRUITMENT

Helping Montana hospitals improve healthcare by providing a broad range of innovative and cost effective solutions.



Consulting & Outsourcing



Office & Information Technology



Equipment & Supplies



Recruitment & Retention



Insurance & Benefits Management



Revenue Cycle & Expense Management

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ABOUT US

MHA Ventures is the for-profit subsidiary of the Montana Hospital Association.

Established in 1987, MHA Ventures has been committed to bringing value to the members of MHA for over 30 years by providing relevant and timely solutions for healthcare throughout Montana.

We help our membership improve patient care, reduce operating costs and strengthen their financial viability through customizable and flexible programs tailored to fit each member's individual need.

We are continuously developing both business and healthcare solutions with our endorsed partners to advance the operations of our membership and improve the health status of communities throughout Montana. Please contact us at any time and for any reason.

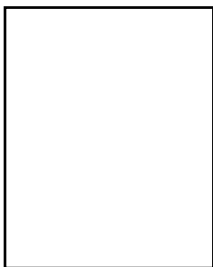
MEET THE STAFF



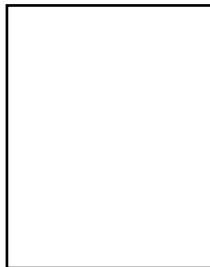
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VACANT
Manager of Healthcare
Recruitment & Talent Development



VACANT
Manager of Sales
& Marketing

ENDORSED SERVICES

MHA Ventures Endorsed Services program offers over 40 competitive agreements and programs designed to meet the evolving needs of our membership. We connect Montana hospitals with trusted business partners who provide affordable, real world solutions. Each endorsed company of MHA Ventures has successfully passed an extensive vetting process to gain our seal of approval.

Steps

How MHA Ventures Chooses Endorsed Solutions...

Identify Need

MHA Ventures consults with hospital CEOs, MHA Executives, advisory groups, staff and others to identify the need for a particular product or service in the healthcare marketplace.

Conduct Research

MHA Ventures develops criteria, seeks referrals from hospitals and information from others before routing RFI applications to potential candidates.

Evaluate Candidates

MHA Ventures evaluates business proposals, schedules demonstration meetings, evaluates company financials, marketing plans and customer referrals.

Award Endorsement

Once a company passes our rigorous selection process, MHA Ventures recommends and approves the endorsement seal, at which point contract negotiations begin.

Benefits to Membership

- Discounts on products and services
- Most up to date solutions in marketplace including many Montana companies
- Already vetted vendors
- Solutions for PPS, CAH and NH and LTC
- Purchasing through MHAV benefits the MHA, your facility and healthcare throughout Montana
- Educational and product introduction webinars offered throughout the year

Benefits to Vendors

- A pulse on Montana issues and needs
- Open avenue for communication between vendors and membership
- A high member approval rating
- Membership meetings scheduled by a MHA staff member
- Travel with a trusted MHA staff member
- Webinars offered by MHAV to MHA membership



Equipment & Supplies

Commercial Energy *

Natural Gas Network, Energy Cost Containment

General Distributing Co.

Medical Gases & Related Supplies/Equipment

Health Resource Services

Group Purchasing Organization

McKesson Distributing

Medical, Surgical, Lab Distribution

PPE Exchange

Trusted Digital Marketplace for Personal Protective Equipment

Reflex Protect

Non-lethal Self-Defense Solutions

Remi Group

Savings on Equipment, Maintenance, Service & Warranties

Spacelabs Health Care

Patient Monitoring, Diagnostic Cardiology & Anesthesia

Stericycle, Inc. *

Hazardous, Infectious & Medical Waste Management Network

Surgical Product Solutions (SPS)

Surplus Liquidation & Product Redistribution Services



Insurance & Benefits Management

Brentwood Services Administrators, Inc.

Workers Compensation Claims Administrators

CMC Insurance (CMCi)

Full-Service Insurance Agency

Consensus Management Corporation

Insurance Mgmt Consulting Company & Insurance Agency

Gallagher Benefit Services, Inc.

Employee Medical Benefits Consulting & Brokerage Firm

LifeSolutionz

Alternative Compensation Arrangements

MHA Workers' Compensation Reciprocal *

Workers Compensation Insurance

Yellowstone Insurance Exchange, RRG *

Professional & General Liability Insurance



Recruitment & Retention

Jackson Physician Search Permanent, LLC.

Permanent Physician Staffing

Locumtenens.com

Physician Locum Tenens

Medefis, Inc.

Temporary Nursing, Allied Health, & Physician Staffing

MHA Connections *

Pre-Screened Referral Based Recruitment

HospitalCareers.com

Hospital Job Posting Site

PreCheck

Healthcare Specific Background Screening

Red Oak Relocations, LLC

Relocation Services For New Hires



Consulting & Outsourcing

AdCo Source

Customized Promotional & Marketing Products

ADP Montana

Industry Leader in Time & Labor Management

Dayspring Restoration

Full Service Restoration, Cleaning, Sanitization & Contracting

Frontier Psychiatry

Telepsychiatry Services Provider

LifeNet Health

The Northwest's Only Full-Service Non-Profit Tissue Bank

MHAV Peer Review Platform *

Internal & External Peer Review Network

Monida Healthcare Network

Peer Review, Credentialing & Consulting Services

MySurveySolutions.com

HCAHPS, Outpatient, Employee & Physician Surveys

PYA

Healthcare Consulting, Accounting, Audit & Assurance Services

Stockman Bank

Wealth Management



Office & Information Technology

AZ Technology Services

Tech Solutions for Computer Hardware, Software & Printing Svcs

Cadre Health

Healthcare Technology Company

Collective Medical Technologies

Emergency Department Information Exchange (EDie)

Cross TX

Interoperable Referral Management Platform

PYA

IT Risk Management



Revenue Cycle & Expense Management

Code & Comply Specialists

Outsourced Coding & Billing, Coding & Billing Compliance Services

Express Recovery Services, Inc.

Collections & Receivables Management Services

Guidehouse

Advisory, Consulting & Outsourcing Services

Managed Care Advisory Group (MCAG)

Class Action Settlement Recovery Services

MHAV Central Business Office (CBO) *

Complete Outsourced CBO & Rev Cycle Solution

PARA Healthcare Financial Services, Inc.

Revenue Cycle Management

SUNRx 340B

340B Discount Drug Program Administrators

*MHA Partnership Programs**

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