



**ENDORSED SERVICES**

**GROUP PURCHASING**

**HEALTHCARE RECRUITMENT**

Helping Montana hospitals improve healthcare by providing a broad range of innovative and cost effective solutions.



Consulting & Outsourcing



Office & Information Technology



Equipment & Supplies



Recruitment & Retention



Insurance & Benefits Management



Revenue Cycle & Expense Management

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## ABOUT US

MHA Ventures is the for-profit subsidiary of the Montana Hospital Association.

Established in 1987, MHA Ventures has been committed to bringing value to the members of MHA for over 30 years by providing relevant and timely solutions for healthcare throughout Montana.

We help our membership improve patient care, reduce operating costs and strengthen their financial viability through customizable and flexible programs tailored to fit each member's individual need.

We are continuously developing both business and healthcare solutions with our endorsed partners to advance the operations of our membership and improve the health status of communities throughout Montana. Please contact us at any time and for any reason.

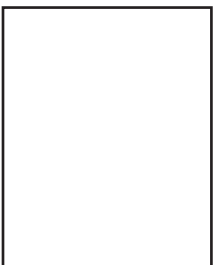
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## ENDORSED SERVICES

MHA Ventures Endorsed Services program offers over 40 competitive agreements and programs designed to meet the evolving needs of our membership. We connect Montana hospitals with trusted business partners who provide affordable, real world solutions. Each endorsed company of MHA Ventures has successfully passed an extensive vetting process to gain our seal of approval.

# Steps

## How MHA Ventures Chooses Endorsed Solutions...

### Identify Need

MHA Ventures consults with hospital CEOs, MHA Executives, advisory groups, staff and others to identify the need for a particular product or service in the healthcare marketplace.

### Conduct Research

MHA Ventures develops criteria, seeks referrals from hospitals and information from others before routing RFI applications to potential candidates.

### Evaluate Candidates

MHA Ventures evaluates business proposals, schedules demonstration meetings, evaluates company financials, marketing plans and customer referrals.

### Award Endorsement

Once a company passes our rigorous selection process, MHA Ventures recommends and approves the endorsement seal, at which point contract negotiations begin.

## Benefits to Membership

- Discounts on products and services
- Most up to date solutions in marketplace including many Montana companies
- Already vetted vendors
- Solutions for PPS, CAH and NH and LTC
- Purchasing through MHAV benefits the MHA, your facility and healthcare throughout Montana
- Educational and product introduction webinars offered throughout the year

## Benefits to Vendors

- A pulse on Montana issues and needs
- Open avenue for communication between vendors and membership
- A high member approval rating
- Membership meetings scheduled by a MHA staff member
- Travel with a trusted MHA staff member
- Webinars offered by MHAV to MHA membership



## Equipment & Supplies

### **Commercial Energy \***

Natural Gas Network, Energy Cost Containment

### **General Distributing Co.**

Medical Gases & Related Supplies/Equipment

### **Health Resource Services**

Group Purchasing Organization

### **McKesson Distributing**

Medical, Surgical, Lab Distribution

### **PPE Exchange**

Trusted Digital Marketplace for Personal Protective Equipment

### **Reflex Protect**

Non-lethal Self-Defense Solutions

### **Remi Group**

Savings on Equipment, Maintenance, Service & Warranties

### **Spacelabs Health Care**

Patient Monitoring, Diagnostic Cardiology & Anesthesia

### **Stericycle, Inc. \***

Hazardous, Infectious & Medical Waste Management Network

### **Surgical Product Solutions (SPS)**

Surplus Liquidation & Product Redistribution Services



## Insurance & Benefits Management

### **Brentwood Services Administrators, Inc.**

Workers Compensation Claims Administrators

### **CMC Insurance (CMCi)**

Full-Service Insurance Agency

### **Consensus Management Corporation**

Insurance Mgmt Consulting Company & Insurance Agency

### **Gallagher Benefit Services, Inc.**

Employee Medical Benefits Consulting & Brokerage Firm

### **LifeSolutionz**

Alternative Compensation Arrangements

### **MHA Workers' Compensation Reciprocal \***

Workers Compensation Insurance

### **Yellowstone Insurance Exchange, RRG \***

Professional & General Liability Insurance



## Recruitment & Retention

### **Jackson Physician Search Permanent, LLC.**

Permanent Physician Staffing

### **Locumtenens.com**

Physician Locum Tenens

### **Medefis, Inc.**

Temporary Nursing, Allied Health, & Physician Staffing

### **HospitalCareers.com**

Hospital Job Posting Site

### **PreCheck**

Healthcare Specific Background Screening

### **MHA Connections \***

Pre-Screened Referral Based Recruitment

## Consulting & Outsourcing

### **AdCo Source**

Customized Promotional & Marketing Products

### **ADP Montana**

Industry Leader in Time & Labor Management

### **Dayspring Restoration**

Full Service Restoration, Cleaning, Sanitization & Contracting

### **Frontier Psychiatry \***

Telepsychiatry Services Provider

### **LifeNet Health**

The Northwest's Only Full-Service Non-Profit Tissue Bank

### **MHAV Peer Review Platform \***

Internal & External Peer Review Network

### **Monida Healthcare Network**

Peer Review, Credentialing & Consulting Services

### **MySurveySolutions.com**

HCAHPS, Outpatient, Employee & Physician Surveys

### **PYA**

Healthcare Consulting, Accounting, Audit & Assurance Services

### **Stockman Bank**

Wealth Management

## Office & Information Technology

### **AZ Technology Services**

Tech Solutions for Computer Hardware, Software & Printing Svcs

### **Collective Medical Technologies**

Emergency Department Information Exchange (EDie)

### **Cross TX**

Interoperable Referral Management Platform

### **PYA**

IT Risk Management

## Revenue Cycle & Expense Management

### **Code & Comply Specialists**

Outsourced Coding & Billing, Coding & Billing Compliance Services

### **Express Recovery Services, Inc.**

Collections & Receivables Management Services

### **Guidehouse**

Advisory, Consulting & Outsourcing Services

### **Managed Care Advisory Group (MCAG)**

Class Action Settlement Recovery Services

### **MHAV Central Business Office (CBO) \***

Complete Outsourced CBO & Rev Cycle Solution

### **PARA Healthcare Financial Services, Inc.**

Revenue Cycle Management

### **SUNRx 340B**

340B Discount Drug Program Administrators

*MHA Partnership Programs\**



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