

OUR PARTNERS COVER A RANGE OF RESOURCES

Consulting &
Outsourcing

Equipment & Supplies

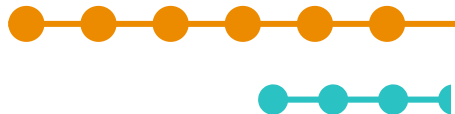
Financial Viability

Group Purchasing

Insurance & Benefits
Management

Office & Information
Technology

Workforce



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SERVING MONTANA FOR 35 YEARS

Endorsed Services

Group Purchasing

Healthcare Recruitment

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Helping Montana hospitals
improve healthcare by
providing a broad range of
innovative and cost
effective solutions.





ABOUT US

MHA Ventures is the for-profit subsidiary of the Montana Hospital Association.

We help our membership improve patient care, reduce operating costs and strengthen their financial viability through customizable and flexible programs tailored to fit each member's individual need.

We are continuously developing both business and healthcare solutions with our endorsed partners to advance the operations of our membership and improve the health status of communities throughout Montana. Please contact us at any time and for any reason.

Benefits to Membership

- Discounts on products and services
- Most up to date solutions in marketplace including many Montana companies
- Already vetted vendors
- Solutions for PPS, CAH, NH and LTC
- Purchasing through MHAV benefits MHA, your facility and healthcare throughout Montana
- Educational and product introduction webinars offered throughout the year

Benefits to Partners

- A pulse on Montana issues and needs
- Open avenue for communication between vendors and membership
- A high member approval rating
- Membership meetings scheduled by an MHA staff member
- Travel with a trusted MHA staff member
- Webinars offered by MHAV to MHA membership

STEPS

How MHA Ventures Chooses Endorsed Solutions

IDENTIFY NEED

MHA Ventures consults with hospital CEOs, MHA Executives, advisory groups, staff and others to identify the need for a particular product or service in the healthcare marketplace

CONDUCT RESEARCH

MHA Ventures develops criteria, seeks referrals from hospitals and information from others before routing RFI applications to potential candidates.

EVALUATE CANDIDATES

MHA Ventures evaluates business proposals, schedules demonstration meetings, evaluates company financials, marketing plans and customer referrals.

AWARD ENDORSEMENT

Once a company passes our rigorous selection process, MHA Ventures recommends and approves the endorsement seal, at which point contract negotiations begin.

