FOR IMMEDIATE RELEASE

MHA Ventures Welcomes AblePay Health as an Endorsed Partner

[Helena, MT] — [April 11th, 2025] – Montana Hospital Association's shared services division, MHA Ventures (MHAV), is excited to announce a new partnership with AblePay Health, offering the next generation of patient engagement.

This collaboration will enhance MHA Ventures' mission to improve patient care, reduce operating costs, and strengthen Montana's workforce. AblePay, known for its unique and innovative patient engagement model is addressing the affordability issues in healthcare for providers and their patients.

AblePay aligns perfectly with MHA Ventures' goals of fostering growth and innovation within the healthcare sector here in Montana. By leveraging AblePay's expertise, MHA Ventures aims to empower its network of members with cutting-edge solutions and best practices.

"We are thrilled to welcome AblePay to our family of endorsed partners," said Sean Becker, Vice President of Shared Services at the Montana Hospital Association. "As patient financial responsibility has increased, we've seen providers experience growing margin pressure and rising bad debt. AblePay's approach strengthens and accelerates provider cash flow, offering much-needed financial stability and predictability. At the same time, it helps patients save money and pay their bills in ways that are practical and affordable for them. Everyone wins."


**Addressing Healthcare Affordability**

AblePay Health has developed an innovative patient financial engagement platform that reimburses providers within 14 days at a pre-agreed discounted rate for out-of-pocket expenses incurred by AblePay-enrolled patients. Patients then have flexible payment options to settle their balances with AblePay, including savings of up to 13% for prompt payment and extended terms of up to 24 months.

AblePay assumes full, no-recourse risk for all member out-of-pocket liabilities, never charges fees or interest, and accepts all patients without credit checks.

John Fistner, CEO and founder of AblePay, stated: "We are excited to introduce our financial engagement solution to providers in Montana. The need for new approaches has become evident in recent years—to both protect providers and ensure patients can continue to afford care. Our platform has been highly successful in improving and accelerating collections for providers while making healthcare more accessible and affordable for patients."

AblePay also offers patient counseling and advocacy services. U.S.-based specialists assist members in understanding bills, negotiating payment terms, and resolving billing errors when needed. Patients can voluntarily enroll in the program and access potential savings through point-of-service brochures, paper bill inserts, and online resources.

**About Montana Hospital Association**
The Montana Hospital Association (MHA) is a nonprofit organization with more than eighty members, including 100% of Montana's hospitals, that provide the full spectrum of healthcare services.
This includes hospital inpatient and outpatient services, skilled nursing facilities, home health, hospice, physician services, assisted living, and senior housing. MHA Ventures, Inc. is the for-profit subsidiary of MHA, created 37 years ago to deliver solutions that improve patient care, reduce operating costs and strengthen the financial viability of Montana's hospitals.
Learn more at MTHA.org.

**About AblePay:**

AblePay was founded in 2016 by former health system COO and CFO John Fistner, who sought to develop a new approach to patient financial engagement that would benefit both providers and consumers. The company currently serves health systems, hospitals, and provider clients in 28 states and is endorsed by 21 state hospital associations.

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